



Presidio Bank and FTNI Partner to Add Truly Integrated Receivables to Presidio's Growing Portfolio of Cash Management Solutions

Leading San Francisco Bay Area Business Bank Selects FTNI's ETran Platform to Deliver Its Business Banking Clients with Seamlessly Integrated Receivables Solutions

OMAHA, Neb. (PRWeb) December 21, 2017 – Financial Transmission Network, Inc. (FTNI), a provider of industry-leading integrated receivables solutions, today announced a new partnership with Presidio Bank, a leading commercial banking institution in the San Francisco Bay Area. The new partnership delivers Presidio Bank and its business banking clients with the ability to replace legacy siloed receivables solutions with [integrated receivables](#) solutions that can accept, process, and post any payment method, from any payment channel, all on a single Software-as-a-Service (SaaS) platform.

Established in 2006, [Presidio Bank](#) has been providing quality banking services to commercial businesses large and small for the past 11 years. Presidio Bank is headquartered in San Francisco with regional offices throughout the Bay Area, including the East Bay (Walnut Creek), North Bay (San Rafael) and Mid-Peninsula (San Mateo & Palo Alto).

“Presidio Bank is committed to delivering our business banking customers with proven, value-added solutions,” said Fred Bailard, Executive Vice President of Cash Management Solutions at Presidio Bank. “Our partnership with FTNI allows us to take a leadership position within our piece of the business banking market as one of the few banks to be able to deliver our clients with truly integrated receivables solutions.”

As a result of this new partnership, Presidio Bank will gain the unique ability to deliver its business banking clients with modular, highly-configurable, truly integrated receivables processing solutions including advanced [Remote Deposit Capture](#) (RDC), [lockbox processing solutions](#), [online payments](#), single and recurring [ACH & credit card](#) payments, [mobile payments](#) (mobile RDC, ACH & CC), and robust [electronic invoice presentment and payment](#) (EIPP) options – all powered by FTNI's ETran platform.

Proven to reduce payment processing time by up to 80%, ETran has helped leading companies across numerous industries achieve straight-through processing to consolidate, automate and streamline the entire accounts receivables (AR) lifecycle—from invoice presentment and payment acceptance, to remittance matching and back-office cash application and posting—all on a single platform. All payment information and data is processed and stored on ETran's fully compliant – PCI, HIPAA, SSAE 16 and more – cloud-based platform.

Unlike legacy, disparate, and dashboard-driven receivables systems of the past, ETran's seamlessly integrated, modular design is quickly and easily configured based on customer's unique business needs to enable the automation of AR processes and workflows—helping organizations significantly streamline AR operations from a single solution. A flexible 'plug-n-play' platform, ETran works with existing banking and merchant processor relationships and supports efficient integration (batch or real-time) with any back-office accounting/ERP system.

“Presidio Bank shares our belief that banks and fintechs can collaboratively create game changing opportunities and solutions for corporate banking customers,” said Zac Robinson, Vice President, Sales & Marketing at FTNI. “We're very excited to formalize this new partnership and support the team at Presidio Bank as they deploy these new solutions across their existing customer base.”



About Presidio Bank

Presidio Bank provides business banking services to small and mid-size businesses, including professional service firms, real estate developers and investors, and not-for-profit organizations, and to their owners who desire personalized, responsive service with access to local decision makers. Presidio Bank offers clients the resources of a large bank combined with the personalized services of a neighborhood bank. Presidio Bank is headquartered in San Francisco, California and currently operates five banking offices in San Francisco, Walnut Creek, San Rafael, San Mateo and Palo Alto. More information is available at www.presidiobank.com. Presidio Bank is a member of FDIC and an Equal Housing Lender.

About FTNI

Financial Transmission Network, Inc. (FTNI) accelerates the way businesses accept, process, post and manage payments. Processing millions of transactions monthly, FTNI's integrated receivables platform, ETran, accepts any payment method, via any payment channel — on a single, secure, cloud-based platform. ETran's easy-to-deploy, modular design seamlessly integrates current business processes, bank and processor relationships, and back-office accounting software to deliver increased efficiencies and cost savings as a result of true straight through processing. Founded in 2007, FTNI serves more than 20,000 corporate users from leading organizations spanning numerous industries including Banking and Financial Services, Distribution, Insurance, Nonprofit, Property Management, Utilities, and more. For more information, visit www.ftni.com.